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# European Markets for US Alternative Managers: Opportunities & Pitfalls

The Cornell Club, 6 East 44th Street, New York, NY 10017 – Tuesday, April 17, 2018

This conference will focus on:

- **What delegation rule changes mean for US managers**
- **Fund structuring choices in Europe**
- **ManCo hosting platform options**
- **Fund governance: offshore developments**

How US managers should access European markets is becoming complex. Brexit means changes to delegation rules for third country managers including the US. The EU's focus on non-cooperative offshore jurisdictions complicates domiciliation decisions. BEPS and regulatory changes make fund structuring more difficult.

On April 17 experts from the US and Europe will examine what's happening as well as looking at fund governance offshore and in the EU.

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## Seminar programme

7.00 – 7.50	<p><b>Registration &amp; breakfast</b></p>		9.45 – 10.00	Coffee break
7.50 – 8.00	<p><b>Opportunities &amp; challenges for US managers: Research results</b></p> <p><i>Presentation of research results conducted with US managers &amp; lawyers on European market access.</i></p> <p><b>Simon Osborn</b>, CEO, IFI Global</p>	10.00 – 10.50	<p><b>Fund structuring options for US managers</b></p> <p><i>What US managers need to know about regulatory &amp; tax changes in Europe (ie BEPS, the ATAD, the EU's black &amp; grey lists etc) when structuring funds for these markets</i></p> <p><b>Jason Garelli</b>, Managing Director, Strategic Investment Group  <b>Matthew Hudson</b>, CEO &amp; Founder, MJ Hudson  <b>Greg Kok</b>, Head of Global ManCo Services, Maitland</p>	
8.00 – 8.50	<p><b>Delegation changes post Brexit: What it means for US managers</b></p> <p><i>ESMA looks likely to change EU delegation rules which will affect third country managers, including those in the US. This session will also debate where US managers should locate &amp; domicile their funds in Europe post Brexit.</i></p> <p><b>Stephen Culhane</b>, Partner, Arnold &amp; Porter Kaye Scholer  <b>Daniela Klasén-Martin</b>, Managing Director, Country Head, Crestbridge Luxembourg  <b>Joel Press</b>, CEO, Press Management</p>	10.50 – 11.40	<p><b>Fund governance: offshore &amp; EU developments</b></p> <p><i>Fund governance developments offshore, including Cayman, and the EU as we enter the BEPS era. This session will also debate how to get investors more involved in fund board issues..</i></p> <p><b>Chris Addy</b>, CEO, Castle Hall Alternatives  <b>Debra Franzese</b>, Partner, Seward &amp; Kissel  <b>Peter Huber</b>, Global Head, Maples Fiduciary  <b>John Lowry</b>, Founder &amp; Director of Investments, ML Capital</p>	
8.50 – 9.45	<p><b>Third Party ManCo Hosting Platforms for US Managers</b></p> <p><i>The evolution of third party management companies in EU &amp; offshore jurisdictions.</i></p> <p><b>Antonis Anastasiou</b>, Managing Director of the Alter Domus Management Company  <b>Ron Geffner</b>, Partner, Sadis &amp; Goldberg  <b>Elliot Refson</b>, Director, Crestbridge</p>	11.40	Close	

This event is free to attend for investors, managers and subscribers to ADI, The NED or Tracker. For others there is a fee of £350 or \$475. For booking enquiries and further details please e-mail: Tamara Sims [sims@ifiglobal.com](mailto:sims@ifiglobal.com) or phone: +44 (0) 207 220 9077